

ALPINE ADVENTURES . ADVENTURES AFRICA .

Mountain Destinations Worldwide . East Africa . South Africa .

Best-in-class ski travel and luxury African safaris.

FREQUENTLY ASKED QUESTIONS

What destinations do you cover?	Worldwide mountain destinations plus East and South Africa.
What's your specialty?	High-end customized luxury packages — alpine ski travel and African safari experiences. Best in class in ski travel.
Who's your ideal client?	Luxury travelers coming through a J.MAK-connected travel advisor.
FIT or groups?	Both. No minimum group size.
What do you need to get started?	Dates, destination, number of passengers, and desired level of accommodation.
What's the per-person/day budget range?	Africa: \$5,000+ per person per trip. Alpine: \$3,000+ per person per trip.
Minimum spend?	As noted above — no separate minimum booking spend.
Minimum days?	No strict minimum.
Currency & CC fees?	USD, CAD, and EUR accepted. No CC fees.
How do you quote?	Flexible — net or commissionable per request.
Proposal turnaround?	24 hours (may be delayed pending accommodation availability confirmation).
What software do you use?	AXUS for alpine; Safari Portal for Africa.
Payment schedule?	50% at booking; remainder due 60 days prior to departure.
Cancellation policy?	Non-refundable 65 days prior to departure. Exceptions may apply based on vendor policies.
How is commission paid?	Commission paid at time of departure date.
In-destination support?	Generally not provided for resort destinations. Africa is the exception.
Changes & amendments?	They aim to accommodate changes without fees whenever possible.