

GATHER DMC

Ireland . Scotland .

Immersive, character-driven journeys through Ireland & Scotland.

FREQUENTLY ASKED QUESTIONS

What destinations do you cover?	Ireland and Scotland, with London and England available as extensions.
What's your specialty?	Exclusively driver-guided trips built around your client's interests — plus we own a golf tour operator, so golf is very much our wheelhouse. Think: private 2-Michelin-chef dinners, whiskey tastings among \$28M of aged spirit, blade-making in a mountain shed, and heli food tours with local farmers.
Who's your ideal client?	Adventure-minded travelers spending a minimum of €20,000 for a couples trip of 6+ nights — people who want unique, local encounters over tick-box itineraries.
FIT or groups?	Primarily FIT, up to 20 travelers. Groups available by request.
What do you need to get started?	Traveler names, party size, ages, room count, special occasions, travel dates, budget bracket, prior destination experience, preferred pace, property type, and top interests (scenic drives, golf, food, music, etc.).
What's the per-person/day budget range?	From ~€3,300 per day in high season, inclusive of accommodation, private drivers, guides, experiences, entrance fees, CC fees, and commission.
Minimum spend?	€20,000 per trip.
Currency & CC fees?	Quoted in Euro; guests can pay by credit card in USD. 2.75% CC fee applies.
How do you quote?	Net pricing available.
Proposal turnaround?	48 hours.
What software do you use?	Trip Creator.
Payment schedule?	30% deposit; balance due 60 days prior to arrival.
Cancellation policy?	50% fee 2 months–1 month out; 75% at 15–30 days; 100% under 14 days. Hotels subject to their individual policies. Travel insurance strongly recommended.
How is commission paid?	12% commission, paid 10 days after guest departure.
In-destination support?	Yes — a dedicated WhatsApp group for each trip includes the clients, the Gather owner, the trip designer, operations, the primary driver, and the advisor.