

SPAIN INSIDE

Spain . Balearic Islands . Canary Islands .

Bespoke Spain, designed from scratch — every time.

FREQUENTLY ASKED QUESTIONS

What destinations do you cover?	All of Spain, including the Balearic and Canary Islands.
What's your specialty?	Cultural immersion, gastronomy, art, and insider access for high-net-worth American travelers. Their experience portfolio spans ~400 curated options across Spain — every guide, provider, and venue personally vetted by their product team.
Who's your ideal client?	An experienced American traveler — typically a couple or family — who has seen the world's highlights and wants something more meaningful. They travel 2–4x per year and want to hand off Spain completely.
FIT or groups?	Both FIT and groups, including corporate incentive programs. No minimum group size.
What do you need to get started?	Travel dates and duration, number of travelers and ages, budget range, interests (art, food, wine, cycling, golf, sailing...), travel pace, any special meaning to the trip, past travel highlights and misses, and commission preference (net or gross).
What's the per-person/day budget range?	Luxury Journey: from €1,200/couple/day. Elevated Luxury: from €2,500/couple/day. Ultra-Luxury: no predefined limit. Note: these rates cover Spain Inside services only — does not include accommodation or domestic flights.
Minimum spend?	No minimum. They do, however, maintain full control over every element — they don't share trips with other providers.
Currency & CC fees?	Quoted in Euro. USD not accepted. No CC fees.
How do you quote?	12% commission included by default. Net pricing available on request. Either way, advisors receive a full price breakdown by service line.
Proposal turnaround?	First contact: within 24 business hours. First proposal (with full narrative, experience descriptions, and complete pricing): 48–72 business hours after receiving the request details.
What software do you use?	Proprietary travel design system. Advisors receive two versions: an Advisor Copy with full breakdown and Spain Inside branding, plus a white-label Traveler Copy ready to share directly with clients.
Payment schedule?	Deposit required to confirm; full balance due 30 days before departure.
Cancellation policy?	Tiered policy reflecting supplier commitments. Full details in each proposal. General rule: lower penalties further from departure; higher retention within 30 days.
How is commission paid?	Bank transfer within 7 days of trip completion. Invoice required from the travel advisor to process payment.
In-destination support?	Yes — every traveler gets a dedicated Travel Concierge who studies the full itinerary, contacts providers in advance, and is reachable throughout. Each

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HOSPITALITY

	evening, clients receive a personalized recap and next-day preview. WhatsApp group available for advisor, client, and TC.
Anything else?	Spain Inside doesn't include hotels in proposals by design — they advise on accommodation when asked, but respect that advisors often have preferred agreements in place. Monthly B2B newsletter (Spain Snap-Shot) available for advisors.